

Growing your future

An introduction to Australian agribusiness for Chinese investors



Land of diversity

Australia is a vast country that experiences dramatically different climates. These characteristics facilitate the production of a range of commodities, making the industry resilient to market movements of individual commodities

Australia is often perceived as a hot, dry country, with vast expanses of desert and bushland. While that's true of a significant proportion of the country, there are also large tropical and temperate regions, and as a result Australia's agribusiness industry is diverse, offering investment opportunities across a range of arable and livestock farming.

In this brochure, we outline what's farmed in Australia and where, to help you start to identify where your investment opportunity may lie. We provide an index of further reading on the back page, where you can find sources of more detailed information on different agribusiness sectors in Australia. Of course, we would welcome your call, if you want to talk to one of our team to find out more about what Australia has to offer your business.

The climate

The Australian environment is characterised by three main production zones.

Most of Tasmania and a thin coastal strip (the east coast) generally receive high rainfall. These climatic characteristics are beneficial to the production of commodities such as sugar cane and milk, and also facilitate intensive wool and beef operations.

The desert zone experiences low but volatile rainfall. It is characterised by sprawling holdings, which produce commodities such as beef and sheep.

There are also vast holdings in the tropical zone of northern Australia. This area generally facilitates cattle production on a large scale. Due to the fact that this area produces over half of Australia's rain run-off, irrigation is being developed further.

What's can you grow in Australia?

This list is not exclusive, but gives a good indication of the range of agricultural production which thrives across Australia.

- Beef (including Bos Indicus tropical breeds, Bos Taurus European breeds, and cross breeds)
- Poultry (predominantly chicken)
- Sheep products (wool, mutton and lamb)
- Pork products
- Fish & seafood
- Dairy produce (milk, milk powder, butter, cheese)
- Grain (barley, corn, wheat, sorghum, oats, triticale, canola)
- Sugarcane
- Wine production.

National government and industry stakeholders

- Australian Government Department of Agriculture, Fisheries and Forestry (DAFF)
- Australian Bureau of Agricultural and Resource Economics and Sciences (ABARES)
- National Farmers Federation
- Meat & Livestock Australia
- Cattle Council of Australia
- Dairy Australia
- Australian Dairy Farmers Ltd (ADF)
- Grains Research and Development Corporation (GRDC)
- Winemakers Federation of Australia.

Land of plenty

For those seeking agricultural investment opportunities in Australia, the diversity of the climate is both a challenge and an opportunity. It's possible to farm most if not all of the livestock and crops we've talked about in every state in Australia, with a little care and research to find the area with the right climate. The map below provides a guide to the major agricultural outputs for each state, but it's important not to make assumptions. Many farmers have a successful business in other livestock and crops in each region. Talk to our agricultural experts to explore the full range of investment opportunities open to you.

Northern Territory

Major agricultural outputs: Beef and grains

Other agricultural outputs: Dairy produce, poultry, pork products, sheep meat and wool, wines and sugar cane

Climate: In the north a tropical climate with high humidity and two seasons, wet and dry. In the centre, semi-arid desert.

Key Government department: Northern Territory Government Primary Industry division

Queensland

Major agricultural outputs: Beef, dairy produce, poultry and sugar cane

Other agricultural outputs: Grains, sheep meat and wool

Climate: Low rainfall and hot summers are typical for the inland west, a monsoonal 'wet' season in the far north, and warm temperate conditions along the coastal strip.

Key Government department: QLD Department of Primary Industries and Fisheries

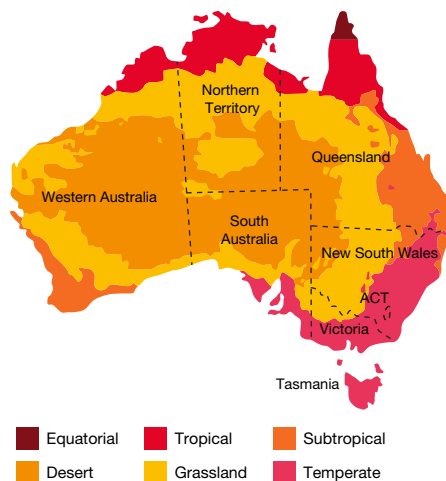
Western Australia

Major agricultural outputs: Beef, grains, sheep meat and wool, seafood, wines

Other agricultural outputs: dairy produce, pork products, poultry, sugar cane

Climate: in the south-west corner the climate is Mediterranean, while the centre is semi-arid or desert and the north is tropical.

Key Government department: WA Department of Agriculture and Food



New South Wales

Major agricultural outputs: Beef, dairy produce, poultry, grains, sheep meat and wool, wines and sugar cane

Other agricultural outputs: Seafood and pork

Climate: Generally temperate and free from extremes of heat and cold. Very high temperatures do occur in the northwest and very cold temperatures in the south.

Key Government department: NSW Department of Primary Industries

South Australia

Major agricultural outputs: Beef, grains, seafood and wines

Other agricultural outputs: Sheep meat and wool, dairy produce, pork products, fish and seafood

Climate: generally mild, wet winters and hot, dry summers

Key Government department: SA Primary Industries and Regions

Tasmania

Major agricultural output: Beef, dairy produce, seafood, sheep meat and wool

Other agricultural outputs: Seafood, pork products, grains and wines

Climate: A cool temperate climate with four distinct seasons

Key Government department: TAS Department of Primary Industries, Parks, Water and Environment

Victoria

Major agricultural outputs: Beef, dairy produce, poultry, grains, sheep meat and wool, and wines

Other agricultural outputs: Pork products

Climate: Ranges from semi-arid and hot in the north-west, to temperate and cool along the coast.

Key Government department: VIC Department of Primary Industries

Find out more



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